

**REQUEST FOR INFORMATION (RFI) FOR PROCUREMENT OF
PISTOL 9MM**

1. The Ministry of Defence, Government of India intends to procure approximate **Qty 2000 Pistol 9mm for IAF** along with its associated equipment from Indian and foreign vendors.
2. The Request for Information (RFI) consists of two parts as indicated below:-
 - (a) **Part I.** The first part of the RFI incorporates operational characteristics and features that should be met by the equipment. A few important technical parameters of the proposed equipment are also mentioned.
 - (b) **Part II.** The second part of the RFI states the methodology of seeking response of vendors. Submission of incomplete response format will render the vendor liable for rejection.

Part I

3. **The Intended Use of Equipment.** The Pistol 9mm is intended to be used by IAF to meet their Operational requirements.
4. **Important Technical Parameters and Additional Inputs.** The equipment should meet the minimum requirement at Appendix 'A'. The vendor is to provide para-wise compliance for aspects brought out at Appendix A along with specific comments on non-compliance (if any). The vendor is to provide following additional inputs:-
 - (a) **Approximate Cost Estimate.** Indicative cost for Equipment for Pistol 9mm application should take into account all aspects of supply, Factory Acceptance Trials (FATs) and life cycle support. The indicative cost should also cater to Comprehensive Annual Maintenance Contract (CAMC). Other aspects (if any), may be mentioned specifically.
 - (b) Indian vendors shall mention capability to indigenously design and develop the Equipment.
 - (c) Vendors shall mention key technologies and materials required for manufacturing of the Equipment and the extent of their availability or accessibility in case they are not available in India.
 - (d) Vendors shall mention availability of the Equipment in the Indian market level of indigenization, delivery capability, maintenance support, life-time support etc.
 - (e) Vendors are to indicate whether they have supplied the same or similar equipment to any other customer. Additionally, vendors are to indicate whether similar equipment is in use in any other Armed Forces.

(f) Vendors are to indicate the manpower required to operate and maintain Equipment. Details of training required for such personnel (including time period for operators and maintainers) are also to be indicated.

(g) Vendors may consider RFI as advance information to obtain requisite Government clearances. Formal procurement procedure in accordance with DPP 16 is expected to commence in end 2017/early 2018.

(h) Vendors may suggest alternatives to meet the same objective as mentioned in this RFI.

(i) **Tentative Delivery Schedule.** The overall time frame of production, delivery with stage wise breakup of the entire project post conclusion of contract is required to be submitted. It is envisaged to operationalize the equipment within six months of signing of Contract.

(j) Vendors are to indicate willingness for Option Clause in accordance with DPP 2016 and indicate the duration for which the Option Clause would be valid.

(k) **Payment Terms.** Vendors are to indicate acceptability to the terms of payment as per Defence Procurement Procedure-2016.

(l) Transfer of Technology is not being sought. However, vendors are to indicate their capability to execute the project and provide product support including:-

(i) Technical support for maintenance of the equipment during its service life, including warranty. The service life of the facility should be at least 10 years.

(ii) Modalities for CAMC including spares, post warranty period.

(m) Vendors are to indicate the provision for upgradeability of equipment to avoid system obsolescence.

(n) Vendors are to indicate restrictions related to export in its country and time to obtain necessary clearance.

(o) Earliest date, by which authorised OEM Vendors / Original Equipment Manufacturers (OEM) are willing to give a presentation at Air Headquarters, New Delhi is to be intimated in response to this RFI.

Part II

5. Procedure for Response.

(a) Vendors must fill the form of response as given in Appendix B to Chapter II of DPP 2016. Apart from filling details about company, details

about the exact product meeting the Generic Technical Specifications should also be carefully filled. Additional literature on the product may be attached. Vendors are to provide para-wise compliance in a tabular format to this RFI, along with reasons for non-compliance, if any to all aspects of this RFI.

(b) The filled form should be dispatched at under mentioned address:-

Joint Director Ops (Garud)
Room no 558C
Air HQ (Vayu Bhawan)
Rafi Marg
New Delhi – 110106
Contact no: 011-23010231/7555(Extn)
Fax: 011-23015104
Email: rakshak.vayuyodha@gov.in

(c) The last date of acceptance of filled form is 08-06-2017. A presentation on the subject may also be sought in case it is felt that certain parameters mentioned in replies to this RFI need further clarification.

6. The Government of India invites responses to this request only from OEMs/ Authorised OEM Vendors/ Government Sponsored Export Agencies (applicable in case of countries where domestic laws do not permit direct export by OEMs). The end user of the equipment is the IAF.

7. This information is being issued with no financial commitment and the Ministry of Defence reserves the right to change or vary any part thereof at any stage. The GOI also reserves the right to withdraw it should it be so necessary at any stage. The acquisition process would be as per DPP 2016.

Appendix A
Refers to Para 4

OPERATIONAL REQUIREMENTS AND TECHNICAL
PARAMETERS: PISTOL 9MM

| SI no | Parameters | Description | Remarks |
|-------|--------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|
| 1 | Physical Characteristics | <p>(a) Dimensions:</p> <p>(i) Length \leq 210 mm</p> <p>(ii) Height \leq 145 mm</p> <p>(iii) Width \leq 40 mm</p> <p>(b) Weight: \leq 800 gm (Without magazine and accessory)</p> <p>(c) Attachments: Should have an integral Picatinny rail to enable mounting of accessories/attachments such as tactical light and laser aiming devices</p> <p>(d) Sighting System: Day and night Tritium sight</p> <p>(e) Magazine capacity: \geq 15 rounds</p> | <p>Vendor to specify</p> <p>Vendor to specify</p> <p>Vendor to specify</p> <p>Vendor to specify</p> <p>Vendor to specify</p> |
| 2 | Operational Parameters | <p>(a) Calibre: 9 mm configured to fire 9X19mm Ball round</p> <p>(b) Effective Range: > 25 meters</p> <p>(c) Accuracy</p> <p>(d) Life: Barrel > 15000 rounds</p> <p>(e) Safety: Should be provided with mechanical and applied safety</p> | <p>Vendor to specify</p> <p>Vendor to specify</p> <p>Vendor to Specify</p> <p>Vendor to Specify</p> <p>Vendor to specify</p> |

| Sl no | Parameters | Description | Remarks |
|-------|--------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | | <p>(f) Reliability: In a firing cycle of 1000 rounds each in minimum and maximum temperature ranges, it should not suffer more than two – Class I, One – Class II and Nil Class III stoppages.</p> <p>(g) Maintainability: The pistol should be easy to field strip and assemble in field by the user without using any tools</p> <p>(h) Last Bullet Stop: The slide should lock in the open position after the last round is fired from the magazine</p> | <p>Vendor to specify the parameters of reliability and Maintainability in accordance with requisite international stds such as ITOP 3-2-045</p> <p>Vendor to specify</p> |
| 3 | Environmental conditions | <p>(a) Operating Temperatures:</p> <p>(b) Storage Temperatures:</p> | <p>Vendor to specify operating and storage temperature in accordance with requisite Mil standards.</p> |
| 4 | Accessories & Spares | <p>(a) Tactical Light with Laser: Light and laser should be integrated into a single device. Should function with standard commercial available batteries. The range should be greater than or equal to 25 mtr. It should have provision of emitting IR laser beam visible through NVGs.</p> <p>(b) Sound Suppressor: Should have the provision for mounting sound suppressor</p> <p>(c) Thigh, Hip and Shoulder holster: Should be provided with compatible thigh, hip and shoulder holster with necessary securing arrangements.</p> | <p>Vendor to specify</p> <p>Vendor to specify sound suppression in term of reduction of sound with the suppressor (in terms of dB)</p> <p>Vendor to specify</p> |

| Sl no | Parameters | Description | Remarks |
|-------|-------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | | <p>(d) Cleaning Kit</p> <p>(e) Repair Tool Kit</p> <p>(f) Magazines</p> <p>(g) Capable of firing simunition with/without accessories</p> <p>(h) Colour: Black in colour with matt finish</p> <p>(j) Packing</p> | <p>Vendor to specify</p> <p>Vendor to specify</p> <p>Vendor to specify</p> <p>Vendor to specify</p> <p>Vendor to specify</p> <p>Vendor to specify</p> |
| 5 | Maintenance | <p>(a) Warranty: Warranty period should be two years or more</p> <p>(b) Annual Maintenance Contract: The vendor should be able to provide comprehensive annual maintenance contract (AMC) for 3/5/10 years, in case required by the buyer.</p> <p>(c) Training: Training on Operator and Maintenance level for minimum 100 IAF personnel</p> | <p>Maximum warranty and product support period is to be specified.</p> <p>Availability of AMC is to be confirmed</p> <p>Vendor to specify the cost of training and training aids</p> |
| 6 | Delivery | <p>(a) Delivery: The delivery of the Pistols to be completed within 180 days from the effective date of contract</p> | Vendor to specify |
| 7 | Cost | <p>Vendor to specify Rough Order of Magnitude cost to be provided for the following equipment and associated systems:-</p> <p>(a) Pistol - 2000</p> <p>(b) Training</p> <p>(c) Product Support Package</p> <p>(d) Maintenance tools and test equipment</p> <p>(e) Publications</p> <p>(f) MRLS</p> <p>(g) Warranty</p> <p>(h) AMC cost</p> <p>(j) Any other relevant cost information</p> | |

Annexure II

INFORMATION PROFORMA (INDIAN VENDORS)

1. **Name of the Vendor/Company/Firm:**

(Company profile, in brief, to be attached. In the eventuality of the firm emerging as L1, Contract will be concluded in the name and address of the firm, as indicated here). Vendors are to undertake that any subsequent proposal for change in name of firm or address, will be intimated to Air HQ at the first available opportunity and supporting documents be furnished accordingly within five working days of their approval by the competent authority.

2. **Type (Tick the relevant category).**

Original Equipment Manufacturer (OEM) Yes/No

Authorised Vendor of foreign Firm Yes/No (attach details, if yes)

Others (give specific details)

3. **Address/Contact Details:**

Postal Address:

City : _____ State: _____

Pin Code: _____ Tele: _____

Fax: _____ URL/Web Site: _____

4. **Local Branch/Liaison Office in Delhi (if any).**

Name & Address: _____

Pin code: _____ Tel: _____ Fax: _____

5. **Financial Details.**

(a) Category of Industry (Large/Medium/Small Scale): _____

(b) Annual turnover: _____ (in INR)

(c) Number of employees in firm: _____

(d) Details of manufacturing infrastructure: _____

(e) Earlier contracts with Indian Ministry of Defence/Government agencies:

| Contract number. | Equipment | Quantity | Cost |
|------------------|-----------|----------|------|
| | | | |
| | | | |

6. **Certification by Quality Assurance Organisation.**

| Name of agency | Certification | Applicability from (date & year) | Valid till (Date & year) |
|----------------|---------------|----------------------------------|--------------------------|
| | | | |
| | | | |

7. **Details of Registration.**

| Agency | Registration Number | Validity(date) | Equipment |
|-----------------------------|---------------------|----------------|-----------|
| DGS & D | | | |
| DGQA/DGAQA/DGNAI | | | |
| OFB | | | |
| DRDO | | | |
| Any other Government agency | | | |

8. **Membership of FICCI/ASSOCHAM/CII or other Industrial Associations.**

Name of Organisation: _____

Membership Number: _____

9. **Equipment/Product Profile (to be submitted for each product separately)**

(a) Name of Product: _____

(IDDM Capability be indicated against the product)
(Should be given category wise for e.g. all products under night vision devices to be mentioned together)

(b) Description (attach technical literature): _____

(c) Whether OEM or Integrator: _____

(d) Name and address of Foreign collaborator (if any): _____

(e) Industrial License Number: _____

(f) Indigenous component of the product (in percentage): _____

- (g) Status (in service/design & development stage): _____
- (h) Production capacity per annum: _____
- (j) Countries/agencies where equipment supplied earlier (give details of quantity supplied): _____
- (k) Estimated price of the equipment: _____
10. Alternatives for meeting the objectives of the equipment set forth in the RFI.
11. Vendor to provide details of IPR documentation/patents/design registration copyrights etc registered with authorized agency with regard to the equipment
12. Any other relevant information _____

13. **Declaration.**

(a) It is certified that the above information is true and any changes will be intimated within five (05) working days of occurrence.

(b) It is certified that the design and development is indigenous and belong to the _____ (vendor) and /or _____ (its Indian Sub Vendor). The Indigenous Content in the said equipment is _____ % as on date and is likely to be raised to _____ % by _____(date). The certification for the same is enclosed.

(c) It is certified that the complete set of design and production drawings are available and source code for all software applications/programmes are also available with the _____ (vendor) and that these would be produced for verification when required.

Note : Certification for 12 (b) and (c) is required if vendor is claiming the IDDM category.

(d) It is certified that in the past that _____(name of the firm) has never been banned /debarred for doing business dealings with MoD/Gol/any other Government organization and that there is no enquiry going on by CBI/ED/any other Government agency against the firm.

Note: Para 44 and Appendix F to Chapter II of DPP 2016 may be referred.

(Authorised Signatory)

Annexure III

INFORMATION PROFORMA
(FOREIGN VENDORS)

1. **Name, Address and Unique ID (if any) of the Vendor/Company/Firm.**

(Company profile, in brief, to be attached. In the eventuality of the firm emerging as L1, Contract will be concluded in the name and address of the firm, as indicated here). Vendors are to undertake that any subsequent proposal for change in name of firm or address, will be intimated to Air HQ at the first available opportunity and supporting documents be furnished accordingly within five working days of their approval by the competent authority.

2. **Type (Tick the relevant category).**

| | |
|---------------------------------------|-------------------------------------------------|
| Original Equipment Manufacturer (OEM) | Yes/No |
| Government sponsored Export Agency | Yes/No (Details of registration to be provided) |
| Authorised Vendor of OEM | Yes/No (give specific details) |
| Others (give specific details) _____ | |

3. **Contact Details.**

Postal Address:

City: _____ Province: _____

Country: _____ Pin/Zip Code: _____

Tele: _____ Fax: _____

URL/Web Site: _____

4. **Local Branch/Liaison Office/Authorised Representatives, in India (if any)**

Name & Address: _____

City : _____ Province : _____

Pin code : _____ Tel : _____ Fax : _____

5. **Financial Details.**

(a) Annual turnover: _____ USD

(b) Number of Employees in firm _____

- (c) Details of manufacturing infrastructure available _____
- (d) Earlier contracts with Indian Ministry of Defence/Government agencies:

| Agency | Contract Number | Equipment | Quantity | Cost |
|--------|-----------------|-----------|----------|------|
| | | | | |
| | | | | |

6. **Certification by Quality Assurance Organisation (If Applicable).**

| Name of Agency | Certification | Applicable from (date & year) | Valid till (date & year) |
|----------------|---------------|-------------------------------|--------------------------|
| | | | |
| | | | |

7. **Equipment/Product Profile (to be submitted for each product separately)**

- (a) Name of Product: _____
(Should be given category wise for e.g. all products under night vision devices to be mentioned together).
- (b) Description (attach technical literature): _____
- (c) Whether OEM or Integrator: _____
- (d) Status (in service /Design development stage): _____
- (e) Production capacity per annum: _____
- (f) Countries where equipment is in service: _____
- (g) Whether export clearance is required from respective Government: _____.
- (h) Any collaboration/joint venture/co production/ authorised dealer with Indian Industry (give details):

Name & Address: _____

Tel : _____ Fax : _____

- (i) Estimated price of the equipment _____
8. Alternatives for meeting the objectives of the equipment set forth in the RFI.
9. **Any other relevant information.** _____

10. **Declaration.** It is certified that :-

(a) The above information is true and any changes will be intimated within five (05) working days of occurrence.

(b) The _____(name of firm) has been never been banned/debarred for doing business dealing with MoD/GOI/ any other Government Organisation and that there is no inquiry going on by CBI/ ED/ any other Government agency against the firm.

Note: Para 44 and Appendix F to Chapter II of DPP 2016 may be referred.

(Authorised Signatory)